



# High-Performance Communication Workshop

## *Strengthen your conversations.*

Talking *with* people is far more than just "talking with people." Whether it be your team members at work, your spouse, or your kids - the fundamental skill in human interaction is "the conversation." Conversation is both the easiest and most difficult of skills. It is the easiest to be mediocre at, and the most difficult to be a master of.

Every part of who you are is present and involved in your conversation with another person. Masters of conversation learn to achieve results, while at the same time improving relationships. These improved relationships lead to better results, which lead to improved relationships, which improve results - a virtual cycle. Learning to speak to a person's heart, as well as their mind, is the mark of a communication master. This workshop will provide leaders with instruction in **advanced communication tactics** to cultivate healthy relationships and higher performance, while also exploring **Servant Leadership** and the fundamental underpinning of *helpfulness*. The best leaders are "helpful" communicators, who minimize unnecessary friction and stress, and forge strong relationships which enable them to achieve results. We've designed this full-day experience to help leaders facilitate a culture of helpfulness throughout your company, making it easier for everyone to work together more effectively. We'll focus on:

- Understanding the difference between Leadership and Management
- Learning high performance communication techniques for working more productively with team members
- Introducing practical techniques like MVP
- Building trust and relationships through effective communication
- Motivating and inspiring followers.

## Communication Power Tools

High-Performance Communications starts with your MVP - your positive Motivation, Vision and Paradigm for any conversation. MVP is a true power tool for maintaining excellent relationships and achieving consistent results. The session will also explore Servant Leadership and the fundamental underpinning of helpfulness. The best leaders are "helpful" communicators, who minimize unnecessary friction and stress, and forge strong relationships which enable them to achieve results. This workshop will provide leaders with instruction in advanced communication tactics to cultivate healthy relationships and higher performance.

## Radiant Leadership Framework

Built upon the Bartell Radiant Leadership Model, the goal of the High-Performance Communications workshop is to equip your people with practical communication tactics to unleash organizational intelligence and cultivate healthy dynamics for high performance. The instruction focuses on:

- Internal Accountability vs. External Accountability
- Being "Other-Centered"
- Shifting Paradigms from Management to Leadership
- Adult-to-Adult Communication Approaches
- Connection Techniques

