



THE PREMIERE PRE-HIRE PACKAGE

A good fit is worth a million bucks.

You know that the selection of a 'good fit' up-front is worth its weight in gold; it saves dollars and headaches in the long run. With over 40 years of experience, we have repeatedly seen that selecting the right people is foundational to the success of a winning team, and hiring the right person can make a big difference in productivity and profit. ASAP™ is one of our most popular pre-hire assessment packages. It's fast, easy, and provides tremendous insight!

THE WHOLE STORY IN ADVANCE.

Companies are proving that it takes more than the traditional interview to really find a 'good fit.' They're also finding it takes more than a quick personality quiz to really understand what a candidate is like and how they will play with the rest of the team. At Bartell, we use a battery of instruments to provide a multidimensional assessment of a candidate, and we measure across all the instruments to determine the individual's proclivity to behave in the role, align with your team, and perform in your culture. This is what makes ASAP™ so comprehensive, real, and accurate.

COMPREHENSIVE. DEEP. TO POINT.

We suggest an ASAP™ packet for entry-level to middle management positions, and an ASAP™ Enhanced packet for senior level positions. The assessment instruments measure more than 70 dimensions (with ASAP™) - and 100 dimensions (with ASAP™ Enhanced) - of a person, including:

- **Temperament**
- **Personality**
- **Leadership Effectiveness**
- **Ability to Align & Influence**
- **Communication Style**
- **Conflict Management**
- **Delegation & Coaching Skills**
- **Information Processing**
- **Self Motivators**
- **Stress**
- **Probing Ability**

ELIMINATE HIRING SURPRISES.

Most of our clients use ASAP™ just before the final interview after narrowing the candidate pool down to finalists. ASAP™ gives you the interviewing edge by allowing you 'to get to know' your candidates at a level which our clients tell us is equivalent to 10 years of professional acquaintance. This kind of advanced information will go a long way toward cutting through the fog and ensuring a predictable selection success.

YOUR QUESTIONS, ANSWERED.

We spend time interpreting results for you, one-on-one, through a telephone, or video call, debrief: This makes the process interactive, and extremely rich in accuracy and relevancy.

- **What is the candidate's management style and how will it match your company's culture?**
- **What are the candidate's strengths and weaknesses?**
- **Can the candidate develop, adjust, influence and lead?**
- **Do they have any potential baggage that could damage their success?**
- **Can they manage conflict, be self-directed, and get results?**
- **Are there any unique characteristics that should be further explored through interview questions, background checks, etc.?**

WE CAN HELP WITH YOUR NEXT HIRE.

Call or email us with the candidate's name & address. | They'll complete the ASAP™ Package. | Bartell prepares their Personal Assessment Portfolio. | We walk through the results with you, giving a 3-D view of the person and how they will fit, if you bring them on board. | You can relax and enjoy making a fully-informed hiring decision.

